



**idu Software (Pty) Ltd was established in 1998 to deliver financial value add products around all standard ERP and financial systems. Our core product is idu-Concept which has been designed to streamline management interaction with the financial systems. Typically these systems are designed with the accountants in mind and are generally not designed for the non financial user. Doing so establishes a platform of ownership and empowerment that inevitably leads to radical improvement in the effective management control of every business.**

To enable idu-Concept to deliver real empowerment and create an environment of participation the client experience is extremely user friendly, enabling even the users with the lowest amount of financial expertise to navigate their accounts and budgets with relative ease. In addition, and to recognise that each client will have unique requirements, the system has been designed in a modular fashion allowing for the product to grow in line with your requirements. The product currently supports the following modules.

### **Financial Budgeting**

Budgeting is the most highly visible accounting information after the financial statements, available to both financial and non financial managers. The attainment of defined and disclosed budgets can often be the make or break of a business and its management. Companies using the system have successfully reduced their budget cycle from months to weeks, and have the ability to reforecast within days.

### **Financial Reporting**

The benefits of capturing a budget or forecast in an effective and efficient manner are enormous; however the real value of budgeting is only realised once the actual spend is brought to book and compared against the budget or forecast. idu Software has developed a purpose built module to allow users to focus on the real costs and to analyse these. The idu-Concept Financial Reporting Module is a two way interface between the budget and general ledger system. It builds on the advances achieved through the Financial Budgeting Module delivering an optional module to allow the reporting of daily, weekly and monthly financial information to managers via the web

### **Sales Budgeting**

It has become accepted that financial budgeting benefits from end user input. The result is a more realistic and sustainable budget which will have the buy in of the end user. Sales budgeting does not appear to share the same attribute as most sales budgets are still prepared centrally and normally with little or no input from the end user, who is expected to deliver the sales. This

module challenges this status quo by delivering a user friendly toolset to enable the capture of sales budgets at a customer product level with real-time aggregation and management.

### **Sales Reporting**

Companies depend on their sales teams to generate the revenue that fuels growth. Pressure is increasing for sales forces to meet their goals and on managers to monitor performance. This module allows real-time interaction with the sales data and allows users to comment and analyse variances between anticipated sales outcomes and those that have actually transpired. Aggregation allows real-time analysis by product and customer, or any summary of the underlying information.

### **Asset Reporting**

All cost centre managers have responsibility for the assets in their direct area of responsibility. Few have access to the Asset register. This module provides that access to the Asset Register information without allowing direct access. It facilitates asset audits and allows managers to actively manage assets, initiate transfers and disposals.

### **Technical Information**

The system runs on a MS SQL Server database and supports both 2000 and 2005 versions.

The application has been developed on a .Net platform throughout. The Product supports a number of reporting tools including Crystal Reports, MS SQL Reporting Services and MS OLAP.