



**idu Software (Pty) Ltd was established in 1998 to deliver financial value add products around all standard ERP and financial systems. Our core product is idu-Concept which has been designed to streamline management interaction with the financial systems. Typically these systems are designed with the accountants in mind and are generally not designed for the non financial user. Doing so establishes a platform of ownership and empowerment that inevitably leads to radical improvement in the effective management control of every business.**

To enable idu-Concept to deliver real empowerment and create an environment of participation the client experience is extremely user friendly, enabling even the users with the lowest amount of financial expertise to navigate their accounts and budgets with relative ease. In addition, and to recognise that each client will have unique requirements, the system has been designed in a modular fashion allowing for the product to grow in line with your requirements. The product currently supports the following modules.

### **Financial Budgeting**

Budgeting is the most highly visible accounting information after the financial statements, available to both financial and non financial managers. The attainment of defined and disclosed budgets can often be the make or break of a business and its management. Companies using the system have successfully reduced their budget cycle from months to weeks, and have the ability to reforecast within days.

### **Financial Reporting**

The benefits of capturing a budget or forecast in an effective and efficient manner are enormous; however the real value of budgeting is only realised once the actual spend is brought to book and compared against the budget or forecast. idu Software has developed a purpose built module to allow users to focus on the real costs and to analyse these. The idu-Concept Financial Reporting Module is a two way interface between the budget and general ledger system. It builds on the advances achieved through the Financial Budgeting Module delivering an optional module to allow the reporting of daily, weekly and monthly financial information to managers via the web

### **Sales Budgeting**

It has become accepted that financial budgeting benefits from end user input. The result is a more realistic and sustainable budget which will have the buy in of the end user. Sales budgeting does not appear to share the same attribute as most sales budgets are still prepared centrally and normally with little or no input from the end user, who is expected to deliver the sales. This

module challenges this status quo by delivering a user friendly toolset to enable the capture of sales budgets at a customer product level with real-time aggregation and management.

### **Sales Reporting**

Companies depend on their sales teams to generate the revenue that fuels growth. Pressure is increasing for sales forces to meet their goals and on managers to monitor performance. This module allows real-time interaction with the sales data and allows users to comment and analyse variances between anticipated sales outcomes and those that have actually transpired. Aggregation allows real-time analysis by product and customer, or any summary of the underlying information.

### **Asset Reporting**

All cost centre managers have responsibility for the assets in their direct area of responsibility. Few have access to the Asset register. This module provides that access to the Asset Register information without allowing direct access. It facilitates asset audits and allows managers to actively manage assets, initiate transfers and disposals.

### **Technical Information**

The system runs on a MS SQL Server database and supports both 2000 and 2005 versions. The application has been developed on a .Net platform throughout. The Product supports a number of reporting tools including Crystal Reports, MS SQL Reporting Services and MS OLAP.

# idu-Concept Financial Budgeting



idu-Concept is a product developed by idu-Software (Pty) Ltd. The product has been designed to streamline and reduce the time consuming and repetitive process of budgeting, forecasting and management reporting. In doing so idu-Concept establishes a platform of ownership and empowerment that inevitably leads to radical improvement in the effective management control of every business.

Budgeting is the most highly visible accounting information after the financial statements, available to both financial and non financial managers. The attainment of defined and disclosed budgets can often be the make or break of a business and its management. The importance of budgets should therefore not be underestimated; despite this budgets are normally viewed as a necessary evil.

## Key Features - idu-Concept Financial Budgeting

- The web based user front end reduces user input by automating as much of the data capture as possible. Companies using the system have successfully reduced their budget cycle from months to weeks, and have the ability to reforecast within days.
- The system accommodates various budget types, typically: Itemised Budgeting, Depreciation Budgeting, Grade & Employee Budgeting, Percentage Reallocations and Departmental Transfer budgets.
- Comparative budget, actual and forecast values can be linked to the current budget set, giving the user detailed analysis on a monthly basis to use in preparing the budget.

- Users are able to export standard budget accounts into MS-Excel and work offline. The user is able to reload this data into the system via an import at a later stage.
- Budgets and forecasts can be captured against non financial accounts and the financial budget driven as a result; for example headcount and square meters.
- The system administrator is able to define multiple user specific screen layouts, from what data is displayed, to the calculations performed. In doing so creating different experiences for different groups of users specific to their requirement.
- Budgets and forecasts can be reviewed real time at any level within the company during the cycle, allowing drill down to the detail without the requirement of data aggregation.
- The system allows for the flexibility of creating multiple versions of a budget and gives the user the ability to define the current status of the budget; in progress, review, not complete & complete.
- Security and access control is setup by the system administrator at an individual user level defining which cost centres they can see, what they can update, which reports then can run and how their screens will be displayed. Password policies can be defined and the administrator has the ability to clone similar users.

Code	SALES	EXPENSES	Budget 1997 YTD	Actuals 1997 YTD	Budget 1997 Full YR	Forecast 1997	% Variance on Budget	Variance
0000-00	ACCOUNTS FOR DEMO PURPOSES		28,854,142.59	-45,143,708.95	-54,896,727.37	-57,226,225.05		18.36
3000-00-00	SALES - FMCG		24,458,974.35	29,811,240.68	1,952,262.81	43,525,287.14		20.79
3000-00-00	SALES (Subsidiary)		25,795,153.28	25,908,868.99	-45,292,896.25	-42,404,611.96		-4.90
3000-00-00	SALES - GAMING AND OUTDOOR		-440,097.09	-1,102,658.49	-1,221,214.89	-1,783,777.28		25.93
4000-00-00	COB (Subsidiary)		22,844,456.84	19,938,250.00	43,482,864.05	40,574,657.21		-7.18
5000-00-00	RENTS OTHER - FMCG		-968,820.34	-1,001,337.40	-1,420,913.30	-1,875,430.34		5.75
6000-00-00	SALARIES - BASIC		0.00	1,449,123.65	0.00	1,449,123.65		100.00
6000-00-00	WAGES		53,138.77	8,950.00	306,277.55	42,068.77		-71.22
6000-00-00	RENT INT COMPANY RECEIVED		0.00	0.00	0.00	0.00		0.00
6000-00-00	LOCAL TRAVEL		19,200.00	32,875.78	35,900.00	50,475.78		26.87
6000-00-00	INTERNATIONAL TRAVEL		48,000.00	0.00	48,000.00	0.00		0.00
6000-00-00	DEPRECIATION - LT. EQUIPMENT		84,028.26	7,705.40	350,442.87	174,250.21		-43.74
6000-00-00	DEPRECIATION - OFFICE EQUIPMENT		-11,487.76	268.02	-16,255.52	-24,499.74		26.62
6000-00-00	GENERAL EXPENSES		22,225.35	2,784.00	14,279.51	14,839.00		-43.63
6000-00-00	PERSONAL EXPENSES		30,212.91	942,229.77	3,903,903.90	1,204,972.00		64.00
6000-00-00	RENT AND SITE EXPENSES		464,675.16	479,290.35	536,940.52	945,002.35		5.91
6000-00-00	OTHER SITE EXPENSES		379,338.44	309,558.28	557,423.44	588,443.24		5.30
6000-00-00	COST OF CREDIT		93,244.98	102,947.52	178,007.90	187,418.04		5.11
6000-00-00	BANK CHARGE		149,177.73	141,703.49	322,711.78	399,037.34		-4.37
6000-00-00	MANAGEMENT FEE		446,723.82	496,108.00	890,805.24	899,495.42		-0.94
6000-00-00	ALCOHOL EXPENSES		11,292.96	10,264.40	22,414.81	21,388.25		-4.79
6000-00-00	COMPUTER EXPENSES		31,447.49	20,564.11	62,852.73	51,775.14		-21.40
6000-00-00	TRAVEL AND ENTERTAINMENT		25,294.00	139.74	49,518.00	24,263.74		-50.24
6000-00-00	POST AND TELEPHONE		59,796.26	44,975.99	118,476.78	105,496.49		-12.49
6000-00-00	OPERATING LEASE CHARGES		74,321.84	62,322.85	147,497.78	135,908.77		-8.84
6000-00-00	DEPRECIATION		83,499.44	81,567.74	153,455.01	153,327.09		-1.40
6000-00-00	LEGAL EXPENSES		8,327.48	3,820.28	16,538.49	12,021.29		-27.44

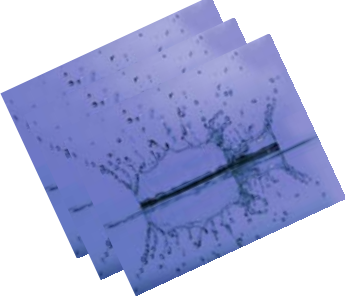
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# idu-Concept Financial Reporting



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## Key Features - idu-Concept Financial Reporting

- Allows for the analysis of variance of actual vs. budget, comparative years and forecasts.
- Tolerances can be set to only highlight adverse variances that exceed a tolerance level, in both percentage or value terms.
- The system supports drill down from the highest level down to individual cost centre/account and to the underlying nominal journal entry. This gives managers the ability to identify business areas responsible for major variances.

- The system administrator has the ability to create multiple account and cost centre hierarchies. These can be viewed on-line and reported against, eliminating the requirement to develop or hard code relationships for various reporting requirements.
- The financial reporting module will compliment the general ledger and streamline the management reporting process, creating transparency and business manager ownership.
- The system administrator is able to define multiple user specific screen layouts, from what data is displayed, to the calculations performed. This presents the opportunity to create different views specific to individual requirements.

Budget - YTD	Actuals YTD	%	Variance
3,711,700.02	2,305,487.91	62.11	
3,711,700.02	2,303,753.17	62.06	
4,478,582.67	4,173,592.67	93.19	
887,593.12	1,076,280.21	121.25	
-1,654,475.77	-2,946,119.71	178.06	
-278,748.59	-1,560,642.21	559.87	
-311,119.44	-292,159.23	93.90	
0.00	0.00	0.00	
-183,959.44	-167,235.84	90.90	
0.00	0.00	0.00	
0.00	-12,989.39	0.00	
-52,360.00	-36,288.34	69.30	
-74,800.00	-75,645.66	101.13	
-181,990.53	-189,218.73	103.97	

- The cost centre manager has the ability to capture comments explaining reasons for adverse variances.

Both the budgeting and financial reporting modules include a standard suite of Crystal and SQL Reports.

The system enables the addition of any customised reports to be included in the deployment of the web based module. The administrator has the ability to create user reporting profiles thereby displaying the reports that are pertinent for the user's particular requirement.

In addition to the standard reports, idu-Concept supports the Microsoft Office Excel Add-In for SQL Analysis Services. This is a business intelligence offering which allows users to use MS-Excel to interrogate the database and quickly create ad-hoc reports and graphical views of the data, utilising a powerful yet familiar toolset.

idu-Concept is particularly notable for its return on investment, rapid deployment and ease of use.

